

ReSurge International

Financial Statements

June 30, 2018
(With Comparative Totals for 2017)



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
ReSurge International
Sunnyvale, California

We have audited the accompanying financial statements of ReSurge International (a California nonprofit corporation) (the "Organization"), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

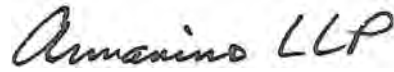
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ReSurge International as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited ReSurge International's 2017 financial statements, and our report dated December 29, 2017 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

A handwritten signature in black ink that reads "Armanino LLP". The signature is written in a cursive, flowing style.

Armanino^{LLP}
San Jose, California

November 28, 2018

ReSurge International
Statement of Financial Position
June 30, 2018
(With Comparative Totals for 2017)

	2018	2017
ASSETS		
Current assets		
Cash and cash equivalents	\$ 264,551	\$ 321,928
Investments	37,175	242,951
Accounts receivable	67,239	32,650
Grants receivable	79,315	37,902
Bequests and pledges receivable, current portion	127,619	125,037
Inventory	199,015	153,583
Prepaid expenses and current deposits	7,791	45,496
Total current assets	782,705	959,547
Property and equipment, net	90,538	66,910
Other assets		
Bequests and pledges receivable, net of current portion	263,048	308,111
Deposits, net of current portion	13,000	13,000
Endowment investments	1,151,667	1,114,576
Total other assets	1,427,715	1,435,687
Total assets	\$ 2,300,958	\$ 2,462,144
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable	\$ 183,815	\$ 277,832
Accrued liabilities	87,754	64,094
Deferred revenue	17,550	-
Deferred rent, current portion	16,881	7,613
Total current liabilities	306,000	349,539
Deferred rent, net of current portion	20,547	37,428
Total liabilities	326,547	386,967
Net assets		
Unrestricted		
Undesignated	249,375	434,926
Board designated	4,400	4,400
Investment in property and equipment, net	90,538	66,910
Total unrestricted	344,313	506,236
Temporarily restricted	872,550	814,493
Permanently restricted	757,548	754,448
Total net assets	1,974,411	2,075,177
Total liabilities and net assets	\$ 2,300,958	\$ 2,462,144

The accompanying notes are an integral part of these financial statements.

ReSurge International
Statement of Activities
For the Year Ended June 30, 2018
(With Comparative Totals for 2017)

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>2018 Total</u>	<u>2017 Total</u>
Support and revenue					
Support					
Grants and contributions	\$ 1,791,922	\$ 730,382	\$ 3,100	\$ 2,525,404	\$ 2,419,035
In-kind contributions (Note 15)	4,400,539	-	-	4,400,539	4,601,054
Special events	732,205	-	-	732,205	728,399
Less: special event costs	<u>(219,421)</u>	<u>-</u>	<u>-</u>	<u>(219,421)</u>	<u>(210,095)</u>
Total support	<u>6,705,245</u>	<u>730,382</u>	<u>3,100</u>	<u>7,438,727</u>	<u>7,538,393</u>
Revenue					
Operating investment income, net	10,826	-	-	10,826	15,527
Endowment investment income, net	-	114,021	-	114,021	142,526
Other revenue	<u>19,421</u>	<u>-</u>	<u>-</u>	<u>19,421</u>	<u>-</u>
Total revenue	<u>30,247</u>	<u>114,021</u>	<u>-</u>	<u>144,268</u>	<u>158,053</u>
Total support and revenue	6,735,492	844,403	3,100	7,582,995	7,696,446
Net assets released from restriction	<u>786,346</u>	<u>(786,346)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total support, revenue and net assets released from restriction	<u>7,521,838</u>	<u>58,057</u>	<u>3,100</u>	<u>7,582,995</u>	<u>7,696,446</u>
Functional expenses					
Program services	<u>6,456,163</u>	<u>-</u>	<u>-</u>	<u>6,456,163</u>	<u>7,019,331</u>
Support services					
Management and general	745,339	-	-	745,339	598,943
Fundraising	<u>482,259</u>	<u>-</u>	<u>-</u>	<u>482,259</u>	<u>462,644</u>
Total support services	<u>1,227,598</u>	<u>-</u>	<u>-</u>	<u>1,227,598</u>	<u>1,061,587</u>
Total functional expenses	<u>7,683,761</u>	<u>-</u>	<u>-</u>	<u>7,683,761</u>	<u>8,080,918</u>
Change in net assets	(161,923)	58,057	3,100	(100,766)	(384,472)
Net assets, beginning of year	<u>506,236</u>	<u>814,493</u>	<u>754,448</u>	<u>2,075,177</u>	<u>2,459,649</u>
Net assets, end of year	<u>\$ 344,313</u>	<u>\$ 872,550</u>	<u>\$ 757,548</u>	<u>\$ 1,974,411</u>	<u>\$ 2,075,177</u>

The accompanying notes are an integral part of these financial statements.

ReSurge International
Statement of Functional Expenses
For the Year Ended June 30, 2018
(With Comparative Totals for 2017)

	Program Services	Support Services		Total Support Services	2018 Total	2017 Total
		Management and General	Fundraising			
Personnel expenses						
Salaries and wages	\$ 544,308	\$ 179,470	\$ 201,229	\$ 380,699	\$ 925,007	\$ 1,055,609
Employee benefits	78,771	25,973	29,122	55,095	133,866	134,364
Payroll taxes	41,037	13,531	15,171	28,702	69,739	77,995
Total personnel expenses	664,116	218,974	245,522	464,496	1,128,612	1,267,968
Donated medical services	4,051,345	-	-	-	4,051,345	4,509,051
Professional services, including in-kind of \$259,080 in 2018 and \$74,676 in 2017	1,001,576	381,436	28,759	410,195	1,411,771	1,521,080
Volunteer recruitment and training	382,121	7,960	36,166	44,126	426,247	203,569
Occupancy	105,657	26,678	35,414	62,092	167,749	167,789
Miscellaneous	64,779	4,540	10,280	14,820	79,599	53,670
Office expenses	61,602	2,976	12,692	15,668	77,270	41,971
Utilities	27,859	19,899	8,868	28,767	56,626	51,659
Repairs and maintenance	15,223	37,904	129	38,033	53,256	28,096
Events	-	212	42,957	43,169	43,169	4,271
Insurance	16,564	11,638	6,360	17,998	34,562	34,494
Advertising	7,358	-	22,023	22,023	29,381	38,373
Bank charges	70	5,161	21,600	26,761	26,831	30,269
Bad debt expense	-	22,788	-	22,788	22,788	10,635
Dues and subscriptions	17,220	633	3,033	3,666	20,886	6,509
Depreciation	16,084	1,645	548	2,193	18,277	69,043
Postage and shipping	15,345	11	2,829	2,840	18,185	9,189
Equipment rental	8,894	1,800	2,529	4,329	13,223	13,711
Conferences, conventions and meetings	350	1,084	2,550	3,634	3,984	19,571
	<u>\$ 6,456,163</u>	<u>\$ 745,339</u>	<u>\$ 482,259</u>	<u>\$ 1,227,598</u>	<u>\$ 7,683,761</u>	<u>\$ 8,080,918</u>
Percentage of total	<u>84.0 %</u>	<u>9.7 %</u>	<u>6.3 %</u>	<u>16.0 %</u>	<u>100.0 %</u>	

The accompanying notes are an integral part of these financial statements.

ReSurge International
Statement of Cash Flows
For the Year Ended June 30, 2018
(With Comparative Totals for 2017)

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities		
Change in net assets	\$ (100,766)	\$ (384,472)
Adjustments to reconcile changes in net assets to net cash used in operating activities		
Donated equipment	(27,740)	(17,327)
Depreciation	18,277	69,043
Contributions restricted for long-term purposes	(3,100)	(1,825)
Net realized and unrealized gains on investments	(105,007)	(136,455)
Changes in operating assets and liabilities		
Accounts receivable	(34,589)	(15,952)
Grants receivable	(41,413)	-
Bequests and pledges receivable	42,481	153,643
Inventory	(45,432)	(39,248)
Prepaid expenses and deposits	37,708	(3,180)
Accounts payable	(94,019)	(47,881)
Accrued liabilities	23,660	(11,801)
Deferred revenue	17,550	(13,650)
Deferred rent	<u>(7,613)</u>	<u>(211)</u>
Net cash used in operating activities	<u>(320,003)</u>	<u>(449,316)</u>
Cash flows from investing activities		
Purchase of property and equipment	(14,165)	(10,092)
Purchase of investments	(120,496)	(77,681)
Proceeds from sale of investments	<u>394,187</u>	<u>287,551</u>
Net cash provided by investing activities	<u>259,526</u>	<u>199,778</u>
Cash flows from financing activities		
Contributions restricted for long-term purposes	<u>3,100</u>	<u>1,825</u>
Net cash provided by financing activities	<u>3,100</u>	<u>1,825</u>
Net decrease in cash and cash equivalents	(57,377)	(247,713)
Cash and cash equivalents, beginning of year	<u>321,928</u>	<u>569,641</u>
Cash and cash equivalents, end of year	<u>\$ 264,551</u>	<u>\$ 321,928</u>

The accompanying notes are an integral part of these financial statements.

ReSurge International
Notes to Financial Statements
June 30, 2018
(With Comparative Totals for 2017)

1. NATURE OF OPERATIONS

ReSurge International (formerly Interplast, Inc.) (the "Organization"), a nonprofit public benefit corporation, provides free reconstructive surgeries for the poor and builds year-round surgical access and capacity in developing countries. During the year ended June 30, 2018, ReSurge International performed more than 4,000 life-changing surgeries on more than 2,600 patients. These procedures improve patients' ability to use their limbs, enabling people who have suffered accidents, cancer or congenital issues to go to school, provide for their families, and participate more fully in their communities.

The Organization's vision: ReSurge International envisions a world where all people have access to life-changing surgical care that is safe, timely, and affordable.

During the year ended June 30, 2018, ReSurge International performed more than 4,000 life-changing surgeries on more than 2,600 patients. Of these, 3,575 of the surgeries were performed by host-country surgeons, treating 2,300 of the patients. These procedures improve patients' ability to use their limbs, enabling people who have suffered accidents, cancer or congenital issues to go to school, provide for their families, and participate more fully in their communities.

The Organization's services include:

Supporting local medical partners - The Organization assists host-country medical colleagues to broaden and improve their skills and provides them with financial support for their work with the poor. In the year ended June 30, 2018, the Organization supported 15 permanent local medical partner programs in 8 countries. Through these programs, the Organization's local partners performed more than 3,570 surgeries on more than 2,300 patients (over 88% of the Organization's total patients served). This model of empowerment, sustainability and self-sufficiency creates long-term surgical care where it had not existed before.

Providing educational training and medical exchange - The Organization taught more than 1,000 medical professionals overseas last year, including 178 who received intensive one-on-one surgical training to perform surgical procedures and related integrated care safely, effectively, and efficiently on their own. The Organization adheres to rigorous quality assurance policies and training so patients receive the safest, highest-quality medical care, even in low-resource settings in developing countries.

Surgical mission trips - The Organization sends teams from the United States and other countries to provide reconstructive surgery and integrated care services such as physical therapy to those otherwise unable to pay for them. During the year ended June 30, 2018, the Organization sent 5 volunteer medical teams to perform more than 400 life-transforming surgical procedures on more than 250 patients.

Through its programs, the Organization ensures that high-quality surgical and comprehensive follow up care is available year-round in underserved areas - now and for generations to come. The Organization's work reduces suffering and poverty, giving more patients the opportunity to live independent and fulfilling lives.

ReSurge International
Notes to Financial Statements
June 30, 2018
(With Comparative Totals for 2017)

1. NATURE OF OPERATIONS (continued)

The Organization operates in 14 countries in Africa, Asia and Latin America. Sensitivity to, and respect for, other cultures as equals pervades the Organization's philosophy and deeply influences the manner in which it conducts itself. The Organization partners with overseas medical colleagues to help fulfill the priorities and needs of their local communities.

Since 1969, the Organization has provided more than 119,000 reconstructive surgeries. The Organization maintains no political or religious affiliations.

2. OVERSEAS OFFICES

India - On March 29, 2012 the Organization established a subsidiary in Telegana (formerly Andhra Pradesh), India. Reconstructive Surgery India (the Subsidiary) is a not-for-profit company registered under Section 25 of the Indian Companies Act, 1956 and is in the process of registering for India Foreign Contribution Registration Act (FCRA) authorization. Registration under FCRA gives Indian charitable organizations the authorization to receive donations from foreign sources. In August 2016 the Organization received authorization to give its Indian donors a tax certificate (but the Organization has still not received authorization to receive donations from foreign sources). As of and for the year ended June 30, 2018, Reconstructive Surgery India had no material financial activity (no material assets, liabilities, income or expenditures).

Nepal - During the year ended June 30, 2018, the Organization maintained a branch in Kathmandu, Nepal. There was financial activity during the year that is reflected in the financial statements.

Vietnam - During the year ended June 30, 2018, the Organization maintained a branch in Hanoi, Vietnam. There was financial activity during the year that is reflected in the financial statements.

During the year ended June 30, 2018, ReSurge International provided medical programs in 24 different sites around the world. Performing surgical care and/or providing and supporting advanced medical training for local physicians and nurses, ReSurge International worked in Bangladesh, Bhutan, Bolivia, Ecuador, India, Mozambique, Nepal, Nicaragua, Peru, Swaziland, Tanzania, Vietnam, Zambia and Zimbabwe during the year ended June 30, 2018. During the year ended June 30, 2018, ReSurge International also provided support to 15 year-round Surgical Outreach Programs (SOP) in Bangladesh, Ecuador (2), India (6), Nepal, Nicaragua, Peru (2), Zambia and Zimbabwe; this support included funding for free surgeries for the poor, quality review, technological support and advanced medical training. More than 88% of all of ReSurge International's surgeries are performed by developing world surgical partners through the local medical partner program.

ReSurge International
Notes to Financial Statements
June 30, 2018
(With Comparative Totals for 2017)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting

The financial statements of ReSurge International have been prepared on the accrual basis of accounting.

Financial statement presentation

The Organization follows standards of accounting and financial reporting for voluntary health and welfare organizations. In accordance with generally accepted accounting principles, the Organization reports its financial position and operating activities in three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

- *Unrestricted net assets* - include those assets over which the Board of Directors has discretionary control in carrying out the operations of the Organization. Under this category, the Organization maintains an operating fund, property and equipment fund plus any net assets designated by the Board for specific purposes.
- *Temporarily restricted net assets* - include those assets which are subject to donor restriction and for which the applicable restriction was not met as of the year end of the current reporting period.
- *Permanently restricted net assets* - include those assets which are subject to a non-expiring donor restriction, such as endowments.

Summarized financial information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class or functional expense categories. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Cash and cash equivalents

Cash and cash equivalents include highly liquid investments and investments with a maturity of three months or less. The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash accounts.

ReSurge International
Notes to Financial Statements
June 30, 2018
(With Comparative Totals for 2017)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Endowment investment income other investment income restricted by a donor are reported as increases in temporarily restricted net assets. When endowment investment income is appropriated and or when other donor restrictions are met the amount is shown as a reclassification of temporarily restricted net assets to unrestricted net assets.

Fair value measurements

Fair value is defined as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

A hierarchy has been established to prioritize the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). Observable inputs are those that market participants would use in pricing the asset based on market data obtained from sources independent of the Organization. Unobservable inputs reflect the Organization's assumption about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

- *Level 1* - Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.
- *Level 2* - Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.
- *Level 3* - Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the Organization's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

ReSurge International
Notes to Financial Statements
June 30, 2018
(With Comparative Totals for 2017)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Grants, bequests and pledges receivable

Unconditional promises to give, less an allowance for uncollectible amounts, are recognized as support in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Promises are recorded at net realizable value if expected to be collected in one year and at fair value if expected to be collected in more than one year. Conditional promises to give, if any, are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Contributions

Contributions are recognized when the donor makes a pledge to give that is, in substance, an unconditional promise. Contributions are recorded as unrestricted, temporarily restricted, or permanently restricted depending on the nature of donor restrictions. Restricted contributions are reported as increases in restricted net assets. When the restriction is met the amount is shown as a reclassification of restricted net assets to unrestricted net assets.

In-kind contributions

Donated equipment and other donated goods are recorded at their estimated fair value as of the date of the donation. Contributed services, which require a specialized skill and which the Organization would have paid for if not donated, are recorded at the estimated fair value at the time the services are rendered.

Property and equipment

Property and equipment are recorded at cost or estimated fair value for donated items. Medical equipment with an estimated useful life of 5 years or more is capitalized. Non-medical assets over \$1,000 are capitalized. The cost of repairs and maintenance which do not improve or extend the lives of the respective assets are expensed currently. Depreciation is computed on the straight-line method based on the estimated useful lives of the assets, which range from 3 to 5 years. Depreciation is charged to the activity benefiting from the use of the property or equipment.

Inventory

Inventory consists of donated and purchased medical supplies and instruments. The inventory is valued at fair value for donated items and at lower of cost or market for purchased items.

ReSurge International
Notes to Financial Statements
June 30, 2018
(With Comparative Totals for 2017)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Accrued vacation

Accrued vacation represents vacation earned, but not taken as of June 30, 2018 and 2017. The accrued vacation balance as of June 30, 2018 and 2017 was \$87,754 and \$64,094, respectively and is included in "accrued liabilities" on the statement of financial position.

Revenue recognition

The Organization recognizes support and revenue on the accrual basis of accounting. Revenue from grants which have been classified as "exchange transactions" and program fees are recognized as revenue in the period in which the service is provided.

Functional expense allocations

Directly identifiable expenses are charged to program and support services. Indirect functional expenses are allocated to program and support services based on an analysis of personnel time, square footage and estimated supplies and services usage.

Income tax status

ReSurge International is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and state income taxes under Section 23701(d) of the California Revenue Taxation Code. Accordingly, no provision for income taxes has been made in the accompanying statements. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) of the Internal Revenue Code and has been classified as an organization that is not a private foundation under Section 509(a)(1) of the Internal Revenue Code.

Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by the Organization in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination.

The Organization files information returns in the U.S. federal jurisdiction and state of California. The Organization's federal returns for the years ended June 30, 2015 and beyond remain subject to possible examination by the Internal Revenue Service. The Organization's California returns for the years ended June 30, 2014 and beyond remain subject to possible examination by the Franchise Tax Board.

ReSurge International
Notes to Financial Statements
June 30, 2018
(With Comparative Totals for 2017)

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of support, revenue and expenses during the period. Accordingly, actual results could differ from those estimates. The most significant estimates made by management affect the valuation of donated medical services, supplies and inventory.

Subsequent events

Management of the Organization has evaluated events and transactions subsequent to June 30, 2018 for potential recognition or disclosure in the financial statements. The Organization had subsequent events (see Note 16) that required recognition or disclosure in the financial statements for the year ended June 30, 2018. Subsequent events have been evaluated through the date the financial statements became available to be issued, November 28, 2018. The Organization has not evaluated subsequent events after November 28, 2018.

4. INVESTMENTS AND FAIR VALUE MEASUREMENTS

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2018:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Equity mutual funds	\$ 794,893	\$ -	\$ -	\$ 794,893
Fixed income	312,876	-	-	312,876
Cash and cash equivalents	<u>81,073</u>	<u>-</u>	<u>-</u>	<u>81,073</u>
	<u>\$ 1,188,842</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,188,842</u>

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2017:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Equity mutual funds	\$ 989,281	\$ -	\$ -	\$ 989,281
Fixed income	360,988	-	-	360,988
Cash and cash equivalents	<u>7,258</u>	<u>-</u>	<u>-</u>	<u>7,258</u>
	<u>\$ 1,357,527</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,357,527</u>

ReSurge International
Notes to Financial Statements
June 30, 2018
(With Comparative Totals for 2017)

4. INVESTMENTS AND FAIR VALUE MEASUREMENTS (continued)

Investments consist of the following:

	<u>2018</u>	<u>2017</u>
Current investments	\$ 37,175	\$ 242,951
Endowment investments	<u>1,151,667</u>	<u>1,114,576</u>
	<u>\$ 1,188,842</u>	<u>\$ 1,357,527</u>

Investment income during the year consist of the following:

	<u>2018</u>	<u>2017</u>
Dividends and interest income	\$ 19,840	\$ 21,598
Net realized and unrealized gains	<u>105,007</u>	<u>136,455</u>
	<u>\$ 124,847</u>	<u>\$ 158,053</u>

5. BEQUESTS AND PLEDGES RECEIVABLE

Unconditional promises to give are reported at net realizable value if at the time the promise is made payment is expected to be received in one year or less. Unconditional promises that are expected to be collected in more than one year are reported at fair value. Present value is measured using a risk-adjusted discount rate of return at initial recognition and is not revised later.

Bequests and pledges receivable in more than one year were discounted under the fair value calculation at 3.2% as of June 30, 2018 and 2017.

Bequests and pledges receivable are reported as follows:

	<u>2018</u>	<u>2017</u>
Receivable in less than one year	\$ 112,581	\$ 130,202
Receivable in one to five years	214,484	200,000
Receivable in more than five years	<u>100,000</u>	<u>150,000</u>
	427,065	480,202
Less discounts to net present value	<u>(36,398)</u>	<u>(47,054)</u>
Total net present value of bequests and pledges receivable	390,667	433,148
Current portion of bequests and pledges receivable	<u>(127,619)</u>	<u>(125,037)</u>
	<u>\$ 263,048</u>	<u>\$ 308,111</u>
Long-term portion of bequests and pledges receivable	<u>\$ 263,048</u>	<u>\$ 308,111</u>

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6. INVENTORY

Inventory consists of donated and purchased surgical instruments and supplies, anesthesia instruments and supplies, and post ambulatory care unit supplies. Donated inventory is measured at fair value and purchased inventory is valued at lower of cost or market. All donated inventory is classified as Level 2 and all purchased inventory is classified as Level 1 (see Note 4).

Inventory consist of the following:

	<u>2018</u>	<u>2017</u>
Surgical instruments and supplies	\$ 64,193	\$ 46,234
Anesthesia supplies	63,234	31,210
Anesthesia instruments	39,349	38,240
Post ambulatory care unit supplies	<u>32,239</u>	<u>37,899</u>
	<u>\$ 199,015</u>	<u>\$ 153,583</u>

7. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	<u>2018</u>	<u>2017</u>
Surgical equipment	\$ 271,463	\$ 245,014
Anesthesia equipment	198,228	197,988
Post ambulatory care unit equipment	47,697	47,697
Software	20,210	7,810
Furniture and fixtures	30,987	30,987
Computer equipment	32,026	30,261
Non-consumable equipment	<u>262,366</u>	<u>250,159</u>
	862,977	809,916
Accumulated depreciation	<u>(772,439)</u>	<u>(743,006)</u>
	<u>\$ 90,538</u>	<u>\$ 66,910</u>

Depreciation expense for the years ended June 30, 2018 and 2017 was \$18,277 and \$69,043, respectively.

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8. COMMITMENTS AND CONTINGENCIES

Lease commitments

In March 2013, the Organization entered into a 7 year lease for 12,335 square feet of office and warehouse space, commencing July 2013. Monthly rent began at \$10,978 with annual increases over the term of the lease to \$14,802 per month in the final year. The Organization is additionally responsible for its share of common area operating expenses.

During the year ended June 30, 2018, the Organization began a month-to-month lease for an office in Vietnam. Quarterly payments are approximately \$1,500. Also during the year ended June 30, 2018, the Organization began a month-to-month lease for a shared space in Nepal. Monthly payments are approximately \$91.

The scheduled minimum lease payments under the lease terms are as follows:

<u>Year ending June 30,</u>	
2019	\$ 177,321
2020	184,885
2021	7,441
2022	7,640
2023	<u>638</u>
	<u><u>\$ 377,925</u></u>

Contingencies

Grants and contracts awarded to ReSurge International are subject to the funding agencies' criteria, contract terms and regulations under which expenditures may be charged and are subject to audit under such terms, regulations and criteria. Occasionally, such audits may determine that certain costs incurred in connection with the grants do not comply with the established criteria that govern them. In such cases, the Organization could be held responsible for repayments to the funding agency for the costs or be subject to a reduction of future funding in the amount of the costs.

Management does not anticipate any material questioned costs for the contracts and grants administered during the period. The Organization would be responsible for the absorption of any over-expenditure of its restricted grants which cannot be covered by additional grant funds or contributions from other sources.

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9. RETIREMENT PLAN

The Organization maintains a tax deferred 401(k) retirement plan to provide retirement benefits for all eligible employees. The plan provides for Organization discretionary matching contributions for up to 4% of eligible employee compensation. During the years ended June 30, 2018 and 2017 the Organization provided a 4% match. Organization contributions for the years ended June 30, 2018 and 2017 were \$27,594 and \$37,898, respectively.

10. BOARD DESIGNATED NET ASSETS

Board designated funds were established by the ReSurge International Board of Directors to provide:

- Stability for the Organization through a secure resource base;
- Reserve fund for ReSurge International, to be available in exigent circumstances;
- Long-time funds that result from a capital campaign, or onetime gifts such as donor non-restricted bequests.

11. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of the following:

	2018	2017
Purpose restrictions		
Surgical outreach and training	\$ 345,299	\$ 349,831
Visiting education trips	104,990	42,374
Laub fund for special purposes	23,142	62,160
Burn outreach program	5,000	-
	478,431	454,365
Time restrictions		
Endowment accumulated earnings - unappropriated	394,119	360,128
	\$ 872,550	\$ 814,493

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11. TEMPORARILY RESTRICTED NET ASSETS (continued)

Temporarily restricted net assets released from restriction during the year were as follows:

	<u>2018</u>	<u>2017</u>
Purpose restrictions		
Surgical outreach and training	\$ 386,628	\$ 255,145
Visiting education trips	280,670	92,984
Endowment appropriations for operations	80,030	78,510
Laub fund for special purposes	39,018	-
Burn outreach program	-	204,038
Time restrictions	-	115,000
Gala event	-	51,600
	<u>\$ 786,346</u>	<u>\$ 797,277</u>

12. PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets consist of the following:

	<u>2018</u>	<u>2017</u>
The Albert Wilson Fund	\$ 600,000	\$ 600,000
Baker Foundation	100,000	100,000
Zlotnick endowment	<u>57,548</u>	<u>54,448</u>
	<u>\$ 757,548</u>	<u>\$ 754,448</u>

13. CONCENTRATIONS AND RELATED PARTY TRANSACTIONS

Approximately 90% of the total grants and contributions for the year ended June 30, 2018 were provided by two donors. Approximately 39% of the total grants and contributions for the year ended June 30, 2017 were provided by three donors.

During the years ended June 30, 2018 and 2017, \$460,234 and \$449,225 of the grants and contributions was received from members of the Organization's Board of Directors.

14. ENDOWMENT

The Organization's endowment consists of three individual funds (see note 13). Its endowment includes donor-restricted endowment funds. As required by Generally Accepted Accounting Principles (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

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14. ENDOWMENT (continued)

Interpretation of relevant law

The Board of Directors of ReSurge International has interpreted the California version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, ReSurge International classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by the California version of UPMIFA. In accordance with the California version of UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

Funds with deficiencies

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the permanently restricted net assets balance. There were no deficiencies of this nature that would be required to be reported in unrestricted net assets as of June 30, 2018 and 2017.

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14. ENDOWMENT (continued)

Investment return objectives, risk parameters and strategies

ReSurge International has adopted investment and spending policies for its endowment assets that attempt to preserve the inflation-adjusted value of the assets after payout. Safety of principal and preservation of capital is based on prudent investment principles. While short-term stability is desirable, achieving superior long-term returns takes precedence as an investment objective. To achieve the investment objectives, the Organization will pursue a broad asset allocation approach that seeks to minimize management and transactional costs. Unless otherwise determined by ReSurge International's Finance Committee, the target asset allocation balance is 70% equity and 30% debt, with specific investments to be determined by ReSurge International's Investment Sub-Committee.

Spending policy

ReSurge International has a general policy of appropriating up to 7% of the endowment assets three year rolling average through the previous calendar year-end balance for distribution for operational expenses each year, but in no case invading the fund principal unless specifically instructed to do so by the donor. Distributions of earnings shall be set from time-to-time by ReSurge International's Finance Committee to:

- conform to donor intent or instruction;
- provide funding for operations; or
- other purposes as determined by the Sub-Committee.

Distribution of principal, except as required by donors, shall be made only on authorization of the Board, consistent with donor restrictions on those funds. This is consistent with the Organization's objective to preserve the inflation-adjusted value of the endowment assets after payout.

Endowment composition

Endowment net asset composition by type of fund as of June 30, 2018 is as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 394,119	\$ 757,548	\$ 1,151,667

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14. ENDOWMENT (continued)

Endowment composition (continued)

Endowment net asset composition by type of fund as of June 30, 2017 is as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	<u>\$ -</u>	<u>\$ 360,128</u>	<u>\$ 754,448</u>	<u>\$ 1,114,576</u>

Changes in endowment net assets for the fiscal year ended June 30, 2018 is as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Balance, June 30, 2017	<u>\$ -</u>	<u>\$ 360,128</u>	<u>\$ 754,448</u>	<u>\$ 1,114,576</u>
Investment return				
Investment income	<u>-</u>	<u>114,021</u>	<u>-</u>	<u>114,021</u>
Total investment return	<u>-</u>	<u>114,021</u>	<u>-</u>	<u>114,021</u>
Contributions	<u>-</u>	<u>-</u>	<u>3,100</u>	<u>3,100</u>
Appropriation of endowment net assets for expenditure	<u>-</u>	<u>(80,030)</u>	<u>-</u>	<u>(80,030)</u>
	<u>-</u>	<u>33,991</u>	<u>3,100</u>	<u>37,091</u>
Balance, June 30, 2018	<u>\$ -</u>	<u>\$ 394,119</u>	<u>\$ 757,548</u>	<u>\$ 1,151,667</u>

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14. ENDOWMENT (continued)

Endowment composition (continued)

Changes in endowment net assets for the fiscal year ended June 30, 2017 is as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Balance, June 30, 2016	\$ -	\$ 296,112	\$ 752,623	\$ 1,048,735
Investment return				
Investment income	-	142,526	-	142,526
Total investment return	-	142,526	-	142,526
Contributions	-	-	1,825	1,825
Appropriation of endowment net assets for expenditure	-	(78,510)	-	(78,510)
	<u>-</u>	<u>64,016</u>	<u>1,825</u>	<u>65,841</u>
Balance, June 30, 2017	<u>\$ -</u>	<u>\$ 360,128</u>	<u>\$ 754,448</u>	<u>\$ 1,114,576</u>

15. IN-KIND CONTRIBUTIONS

The estimated fair value of expert services, supplies, and equipment received are recorded as contributions.

In-kind contributions received during the year were as follows:

	<u>2018</u>	<u>2017</u>
Medical services	\$ 4,051,345	\$ 4,509,051
Professional services	259,080	74,676
Medical supplies	62,374	-
Medical equipment	<u>27,740</u>	<u>17,327</u>
	<u>\$ 4,400,539</u>	<u>\$ 4,601,054</u>

The value of donated medical services is based on survey salary rates for the positions in the teams and include surgeons, anesthesiologists, pediatricians, nurses, coordinators / translators and speech / language pathologists.

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16. CONTINUING OPERATIONS AND SUBSEQUENT EVENTS

As reported in the statement of activities, the Organization showed a decrease in total net assets of \$100,766 and \$384,472 for the years ended June 30, 2018 and 2017 and a decrease in unrestricted net assets from \$506,236 on June 30, 2017 to \$344,313 on June 30, 2018. The decreases in total net assets were the result of planned spending of multi-year pledges. The Organization's budget for fiscal year ended June 30, 2018 planned for a deficit as multi-year pledges were spent; the actual deficit was smaller than the budgeted deficit.

On September 28, 2018 ReSurge International completed the purchase of assets from WonderWork, Inc. a nonprofit organization headquartered in New York that had filed for bankruptcy. Specifically, ReSurge International purchased the database of donors and potential donors interested in international burn care, maintained by WonderWork, Inc. and certain related intellectual property (appeal materials, logos, etc.). The total purchase price was \$276,705, and was paid in two installments after June 30, 2018 to the trustee of WonderWork, Inc. appointed by the United States Bankruptcy Court for the Southern District of New York.

In connection with the purchase, ReSurge International received a grant of \$1,729,532 from the bankruptcy of WonderWork, Inc. restricted for burn treatment, training and related program implementation costs. The grant was received in full on October 1, 2018. ReSurge International plans to spend the grant over multiple years. The full amount of the grant will be recognized as income during the year ending June 30, 2019, while some expenses will be recognized during the year ending June 30, 2019 and some expenses will be recognized in future years. Therefore, this transaction will likely result in a large increase in temporarily restricted net assets and total net assets for the year ending June 30, 2019 (large increase in net assets overall) and will possibly result in decreases in net assets in future years when the funds are spent.

The purchase and the grant were part of a bankruptcy settlement of WonderWork, Inc. approved by the New York State Attorney General and the Bankruptcy Court.